

# LEGAL PLANNING AND REPORTING

Helping law firms plan with greater confidence

## EXPERTS IN LEGAL BI AND PLANNING SOLUTIONS

ProLytics Consulting Group is a top provider of implementation services for your firm's financial planning, reporting and dashboarding needs. ProLytics is a trusted partner for industry-leading solutions that empower finance users to intuitively build, modify and report on models that provide useful insight to drive better business decisions.

ProLytics can help you integrate with your legal practice management systems and other organizational data sources to provide detailed planning, quick modelling of multiple business scenarios, financial and management reporting, and dashboarding. Migrate your current budgeting process for a modern, fully supported planning and reporting tool designed specifically for law firms like yours and find out how ProLytics can help you achieve your business needs.

Here are some of the planning processes that ProLytics Consulting Group can help you implement:

### COMMON FLAWS WITH CURRENT PLANNING & REPORTING SOLUTIONS

- **Stale data** that limits the ability to identify and address your most problematic practice areas or expenses, hurting overall firm profitability
- **Disconnected HR and Finance systems** reduce efficiency, making it difficult to uncover key metrics and insights
- **Time is wasted** due to long deployment times and costly implementation services as many solutions are not tailored for law firms



#### EMPLOYEE COMPENSATION

Create a link between HR and Finance systems by planning detailed compensation expense budgets by employee



#### FEE INCOME PLANNING

Plan for fee income by practice, office, department or other organizational groups based on productivity, WIP, AR models that are tailored according to each manager's needs



#### PARTNER COMPENSATION

Analyze the overall performance of your Partners and Executive Directors by tracking up-to-date data and key metrics such as fee analysis, financials, and profit indicators



#### PROFITABILITY ANALYSIS

Have the ability to calculate the cost rates and profitability of timekeepers, based on the actual business activities and overhead costs incurred to service that client



#### TIMEKEEPER REVENUE

Build your revenue budgets by timekeeper with greater speed and accuracy by leveraging actual timekeeper hours, billing rates, utilization and realization



#### EXPENSE ALLOCATIONS

Create and manage calculations to allocate overhead and shared expenses across your departments and/or practice areas



## PLAN WITH CONFIDENCE TODAY

1. **Tap into accurate data insights** from dashboard tools to keep track of your firm's profitability in real-time
2. **Save time and cost** with a team that has over 10 years of legal implementation experience
3. **Enhance overall efficiency** with a customizable automated system for your firm
4. **Receive on-going support** and admin/end-user training
5. **Expand your current solution** with new upgrades and phases such as adding new worksheets, reports or new metrics

*The experience working with ProLytics was great. The team made the whole process quick & smooth. Their implementation has made our month-end process quicker and more efficient.*

**Terronce Richardson**

Assistant Controller at McKool Smith, PC

## OUR LEGAL CLIENTS

ProLytics has worked with multiple Global Law Practices and Professional Service organizations on their legal planning and reporting solution. **Some of our clients include:**

**McKool Smith, PC**

**Mendes & Mount, LLP**

**Michael Best & Friedrich LLP**

**Reinhart Boerner Van Deuren s.c.**

**Withers Professional Services Limited**

**Shine Lawyers**

## TAKE CONTROL OF YOUR DATA

At ProLytics, our goal is to work with our customers to deliver value-added EPM and BI solutions, that fit their culture, align with their goals, and solve their one-of-a-kind challenges.